

Message Text

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ORIGIN AF-18

INFO OCT-01 ISO-00 PM-07 CIAE-00 INR-10 NSAE-00 RSC-01

DODE-00 EB-11 COME-00 TRSE-00 MC-02 /050 R

DRAFTED BY AF/W:HKWALKER:JS

APPROVED BY AF/W:JLLOUGHRAN

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FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

C O N F I D E N T I A L STATE 122078

E.O. 11652: GDS

TAGS: MASS, NI, US

SUBJECT: MILITARY SALES

1. FAIRCHILD INDUSTRIES TOLD DEPARTMENT THEIR WASHINGTON OFFICE APPROACHED BY SONNY ADIDI, MANAGING DIRECTOR OF SONNAB LTD., WHO CLAIMED TO BE REPRESENTING FMG WHICH ALLEGEDLY INTERESTED IN BUYING A-10 CLOSE GROUND SUPPORT AIRCRAFT--PERHAPS AS MANY AS 100 OF THEM. ADIDI CLAIMED SONNAB LTD COULD PRODUCE FMG ORDER WITHIN SIX WEEKS. SONNAB WANTS AGENT CONTRACT FOR TRANSACTION, BUT CLAIMED FMG WOULD PAY THEIR FEE.

2. MEETING ENDED WITH BALL IN SONNAB'S COURT TO PRODUCE FORMAL REQUEST FOR PURCHASE. MEANWHILE, FAIRCHILD ATTEMPTING CHECK OUT ADIDI'S AND SONNAB'S BONA FIDES AS WELL AS GET FEEL FOR FMG INTEREST IN AIRCRAFT LIKE A-10 AND USG ATTITUDE TOWARD SUCH A TRANSACTION. FAIRCHILD BELIEVES IT COULD BEGIN DELIVERIES IN 1976 AT PRICE OF DOLS 2.5-3 MILLION EACH.

3. WOULD APPRECIATE EMBASSIES COMMENTS ON BONA FIDES ADIDI AND SONNAB WHOSE ADDRESS LISTED AS 12 NNAMDI AZIKIWE STREET, TELEPHONE 24051, AND ON FMG'S INTEREST IN A-10-TYPE AIRCRAFT. SISCO

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Message Attributes

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